

FORM OF QUOTATION

Seller company name	
Base of price per 1 bbl in US\$	The average of the mean of "BRENT(DTD)" as published by PLATT'S CRUDE OIL MARKETWIRE.
Quotation period	During the whole month of FEBRUARY 2015
Differential	Please quote your highest discount on ITT /EX TANK OMISALJ OR CIF OMISALJ basis.
Basis of delivery	ITT /EX TANK OMISALJ OR CIF OMISALJ (INCOTERMS 2000)
Volume, ton	47,000 MT Maximum
Payment conditions	<p>Payment should be made as follows:</p> <p>1. ON THE BASIS ITT /EX TANK OMISALJ - OPEN CREDIT (ZARUBEZHNEFT COMPANY'S GUARANTEE) DEFERRED PAYMENT 113 CALENDAR DAYS AFTER THE DATE OF ITT PROTOCOL OF ACCEPTANCE-DELIVERY OF CRUDE OIL (ITT PROTOCOL DATE=DAY ZERO) BUT IN ANY CASE NOT EARLIER THEN 14TH APRIL 2016 AFTER PROVIDING BY SELLER THE COMMERCIAL INVOICE AND TRANSPORT DOCUMENTATION.</p> <p>2. ON THE BASIS CIF OMISALJ - OPEN CREDIT (ZARUBEZHNEFT COMPANY'S GUARANTEE) DEFERRED PAYMENT 113 CALENDAR DAYS AFTER NOR DATE (NOR DATE=DAY ZERO) BUT IN ANY CASE NOT EARLIER THEN 14TH APRIL 2016 AFTER PROVIDING BY SELLER THE COMMERCIAL INVOICE AND TRANSPORT DOCUMENTATION.</p>
Responsible representative of the company (contact person)	
Contact telephones	
E-mail	
Banking details for agreement	

Please fill all empty fields.

1)	Company ("Tenderer")	
2)	Authorized Executor (signature)	
3)	Authorized Executor (print)	
4)	Position	
5)	Date	